INDOMÈTIS

ECONOMIC INTELLIGENCE · INTERNATIONAL STRATEGY · SOVEREIGN ADVISORY

# Intelligence before exposure.

*Strategy before movement.*



## CORPORATE PROFILE

### CONFIDENTIAL & PROPRIETARY

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# A strategic intelligence firm built for consequential decisions.

INDOMÈTIS is an independent economic intelligence and international strategy advisory firm. We work at the point where sovereign priorities, corporate ambition, capital, critical resources and geopolitical constraints converge.

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### SEE EARLIER

Identify the actors, interests, constraints and weak signals that shape an outcome before they become obvious.

### MOVE BETTER

Translate intelligence into access, sequencing, negotiation architecture and executable cross-border strategy.

### BUILD DURABLY

Create structures that can survive political cycles, counterpart changes, regulatory friction and market volatility.

### READ POWER

Distinguish formal authority from effective influence and understand where decisions can actually be shaped.

### ALIGN INTERESTS

Bring sovereign, institutional, financial and commercial interests into a configuration capable of supporting durable action.

### EXECUTE SELECTIVELY

Concentrate effort where timing, access and strategic relevance justify intervention - and know when not to proceed.

## We do not sell information.
## We reduce strategic uncertainty.

Our role is to help decision-makers understand the real configuration of a market or situation, determine where influence and execution capacity sit, and design the path from intention to outcome.

02 · ORIGIN

# A name rooted in geography and in a philosophy of intelligence.

**INDO MÈTIS**

INDO evokes the Indian Ocean: a strategic space connecting Africa, the Gulf, India and Asia; a geography of flows, resources, ports, capital and influence.

MÊTIS, from ancient Greek thought, evokes practical intelligence: foresight, adaptability, discernment and the ability to act effectively in complex environments.

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## The name expresses the firm's method:

UNDERSTAND THE TERRAIN · READ THE BALANCE OF POWER · DESIGN THE ROUTE

INDOMÈTIS is the natural continuation of a cross-border journey initiated in October 2016 through Brweidge Capital: a decade spent building relationships, navigating complex markets and learning, from the ground up, how projects move - and why they stall - across Africa, the Middle East and international markets.

Over those years, experience was built at the intersection of business, capital, institutions and public decision-making: connecting entrepreneurs and investors, engaging with governments and state-owned entities, supporting cross-border transactions, and progressively developing a network of trusted relationships across multiple jurisdictions. This exposure also revealed a recurring reality: access alone is never enough. The ability to understand interests, anticipate constraints, identify the true centres of decision and align the right stakeholders is often what separates opportunity from execution.

That decade also shaped a particular understanding of international strategy: relationships create access, but credibility is built through judgement, continuity and the ability to remain useful when circumstances change. Across jurisdictions, the most valuable networks are not the largest; they are those in which trust can be mobilised with discretion and purpose.

INDOMÈTIS was created to give that accumulated experience a dedicated strategic architecture. It marks the evolution from connecting opportunities to understanding and shaping the environments in which they can succeed - bringing together economic intelligence, international strategy, high-level access and sovereign-grade advisory within a single, independent platform.

The firm is consequently designed around a long-term view. Rather than approaching countries or counterparties as isolated opportunities, INDOMÈTIS seeks to understand the relationships between institutions, capital, strategic sectors and geopolitical interests - and to preserve institutional memory across mandates.

It is therefore not a departure from what came before, but its natural progression: ten years of relationships, field experience and cross-border execution transformed into a firm built for the next decade.

# “Influence is not visibility. It is the capacity to understand a system well enough to move within it with precision.”

INDOMÈTIS was created from a conviction forged over a decade of cross-border work: the decisive variable in complex markets is rarely the absence of opportunity. It is the absence of alignment - between political intent, institutional reality, capital, counterparties, timing and execution.

Our work begins before the transaction, before the announcement and often before the formal mandate. We map the real decision environment, test assumptions, identify the actors who matter, anticipate friction and construct the sequence that gives a project its best chance of becoming real.

We believe that the most consequential decisions are rarely made on the basis of information alone. They require an understanding of context: who holds formal authority, where effective influence sits, which interests converge or compete, and how political, economic and institutional dynamics may alter the course of a project. Our purpose is to make this complexity intelligible - and therefore actionable - for those who have to decide.

This is particularly important at the intersection of public and private interests. Governments seek investment, industrial capability and long-term national value; companies and investors seek clarity, credible counterparts and conditions in which capital can be deployed responsibly. INDOMÈTIS operates between these worlds, helping each side understand the other and, where interests can genuinely converge, creating the strategic conditions for durable partnerships rather than transactional encounters.

We also believe that discretion is a strategic capability in its own right. In sensitive environments, value often lies in what is understood before it is public, in the quality of the relationships that can be activated without publicity, and in the discipline to protect both the mandate and the decision-maker from unnecessary exposure.

For that reason, our role is not to manufacture consensus or to validate a predetermined course. It is to provide an independent reading of the environment, identify where assumptions may be fragile, and preserve the decision-maker's freedom to act with greater clarity - including, when necessary, the freedom not to proceed.

Our ambition is deliberately demanding: within the next ten years, to build the most influential economic intelligence and international strategy firm originating from the Indian Ocean - recognised not for noise or scale for its own sake, but for discretion, judgement, access and the quality of its outcomes.

We intend to remain selective. The value of a strategic adviser is inseparable from independence of thought, disciplined execution and the trust placed in the firm.

**MOUSTAFA MOUROUVAYE**

Chief Executive Officer · INDOMÈTIS & PARTNERS

# One advisory platform. Six integrated capabilities.

01

## ECONOMIC INTELLIGENCE

Decision environments, stakeholder ecosystems, competitive dynamics, weak signals, strategic due diligence and influence mapping.

02

## SOVEREIGN & G2G ADVISORY

National positioning, investor strategy, strategic sectors, institutional architecture and public-private alignment.

03

## MARKET ENTRY & ACCESS

High-barrier market entry, counterpart identification, decision-chain mapping, partner selection and engagement strategy.

04

## STRATEGIC TRANSACTIONS

Upstream intelligence and structuring support for cross-border projects, strategic commodities, infrastructure and capital-intensive opportunities.

05

## GEOPOLITICAL & REGULATORY RISK

Political economy, sanctions and compliance context, regulatory exposure, scenario analysis and decision support.

06

## SPECIAL SITUATIONS

Sensitive negotiations, stalled projects, stakeholder misalignment, strategic repositioning and discreet problem-solving.

# Designed for decision-makers operating where the stakes are asymmetric.

### SOVEREIGNS & PUBLIC INSTITUTIONS

Presidencies, ministries, investment agencies, state-owned enterprises and public institutions seeking strategic positioning, investment mobilisation or execution support.

### CORPORATES & INDUSTRIAL GROUPS

Companies entering complex markets, pursuing strategic assets, building government relationships or managing cross-border exposure.

### INVESTORS & CAPITAL PROVIDERS

Family offices, funds, banks and strategic investors requiring local intelligence, counterpart assessment, access and transaction context.

### PROJECT SPONSORS & ENTREPRENEURS

Promoters of infrastructure, energy, mining, logistics and industrial projects that require alignment between capital, state actors and execution partners.

Selective mandates. Senior attention. No generic playbook.

# From ambiguity to an executable decision architecture.

| | | |
|---|---|---|
| 01 | FRAME | Define the real decision, not merely the stated question. |
| 02 | MAP | Identify interests, institutions, actors, dependencies and pressure points. |
| 03 | VERIFY | Test assumptions, counterpart credibility, constraints and hidden exposure. |
| 04 | DESIGN | Build scenarios, sequencing, access strategy and negotiating architecture. |
| 05 | ENGAGE | Support targeted engagement with the right actor, at the right level, at the right time. |
| 06 | ADAPT | Track shifts, reassess the balance of power and adjust execution. |

PRINCIPLE

Access without analysis creates exposure. Analysis without execution creates inertia. INDOMÈTIS is built to connect the two.

07 · STRATEGIC SECTORS

# Where state interests, capital and strategic resources meet.

### ENERGY & INFRASTRUCTURE

Power, renewables, hydrocarbons, transport, logistics and enabling infrastructure.

### CRITICAL MINERALS & NATURAL RESOURCES

Strategic minerals, mining ecosystems, resource diplomacy, value-chain localisation and market access.

### TRADE & STRATEGIC COMMODITIES

Cross-border commodity flows, counterpart intelligence, state-linked buyers and sellers, transaction risk.

### PROJECT & STRUCTURED FINANCE

Strategic support around bankability, investor positioning, financing pathways and stakeholder alignment.

### INDUSTRIAL & MARKET DEVELOPMENT

Industrialisation strategies, localisation, export development, investment attraction and international expansion.

### SOVEREIGN POSITIONING

Country narratives, strategic partnerships, investor engagement and long-horizon economic influence.

# Selected situations. Discreet by design.

Illustrative experience is presented by situation rather than client name. Certain engagements remain confidential or are subject to restricted disclosure.

### SOVEREIGN ECONOMIC STRATEGY

Advisory work around national investment positioning, strategic-sector prioritisation and the institutional conditions required to convert memoranda and political intent into executable programmes.

### CRITICAL MINERALS & STATE PARTNERSHIPS

Structuring and stakeholder alignment around mineral-resource development involving state entities, international industrial partners, local participation and long-term market access.

### ENERGY & INFRASTRUCTURE FINANCE

Cross-border work on utility-scale power and infrastructure opportunities, including sponsor assessment, mandate architecture, financing pathways and investor engagement.

### STRATEGIC COMMODITIES & OFFTAKE

Counterparty intelligence, transaction structuring and sovereign or state-linked engagement across energy products, minerals and long-term industrial supply chains.

### MARKET ENTRY & HIGH-LEVEL ACCESS

Decision-chain mapping and targeted engagement for international companies and investors entering politically sensitive or institutionally complex African markets.

Selected experience reflects work undertaken through INDOMÈTIS, its principals and associated advisory platforms.

09 · GEOGRAPHIC LOGIC

# Indian Ocean roots. African depth. International reach.

## A corridor, not a collection of flags.

Our geographic model follows the corridors through which capital, commodities, influence and strategic projects actually move. We privilege trusted access and local understanding over superficial footprint.

| | |
|---|---|
| INDIAN OCEAN | The firm’s strategic anchor and long-term identity. |
| AFRICA | Core field of sovereign, institutional and transaction experience. |
| MENA & GCC | Capital, energy, trade and state-to-state connectivity. |
| EUROPE | Advisory, capital, legal and institutional interfaces. |
| INDIA & ASIA | Demand centres, industrial partners, strategic buyers and investment flows. |

Network-led by design · senior relationships · jurisdiction-specific partners · mandate-driven deployment

# Boutique by structure. International by practice. Senior by default.

### PRINCIPAL-LED

Sensitive mandates require judgement. Senior involvement is not reserved for the pitch; it remains central to delivery.

### DISCREET

We operate with a low-publicity posture where confidentiality, political sensitivity or transaction integrity require it.

### CROSS-DISCIPLINARY

Economic intelligence, strategy, finance, institutional affairs and transaction logic are treated as one decision system.

### NETWORKED

We assemble the right jurisdictional and sector expertise around the mandate rather than forcing every problem through a fixed internal structure.

### INDEPENDENT

Our value depends on the ability to challenge assumptions, distinguish access from substance and say when a route is not credible.

### EXECUTION-ORIENTED

The purpose of intelligence is not to produce more information. It is to improve the quality, timing and probability of action.

# The Indian Ocean’s most influential economic intelligence & international strategy firm.

Influence, for us, will not be measured by headcount.
It will be measured by trust at the highest level,
the quality of the situations entrusted to us,
and our ability to turn complexity into movement.

Our ten-year horizon is to build from the Indian Ocean outward: a firm capable of accompanying sovereigns, institutions, investors and companies across the strategic corridor linking Africa, the Gulf, India, Asia and Europe.

DISCERNMENT · DISCRETION · ACCESS · EXECUTION

INDOMÈTIS

# Complexity is not an obstacle.
# It is a terrain to be understood.

*Clarity. Alignment. Movement.*

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READ THE SYSTEM

Authority, influence, timing and constraints before action.

ALIGN THE INTERESTS

Public priorities, private capital and credible counterparties.

DESIGN THE ROUTE

From strategic intent to a sequence capable of execution.


MOUSTAFA MOUROUVAYE

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Economic Intelligence · International Strategy · Sovereign Advisory

Indian Ocean · Africa · MENA · Europe · Asia

DISCERNMENT · DISCRETION · ACCESS · EXECUTION